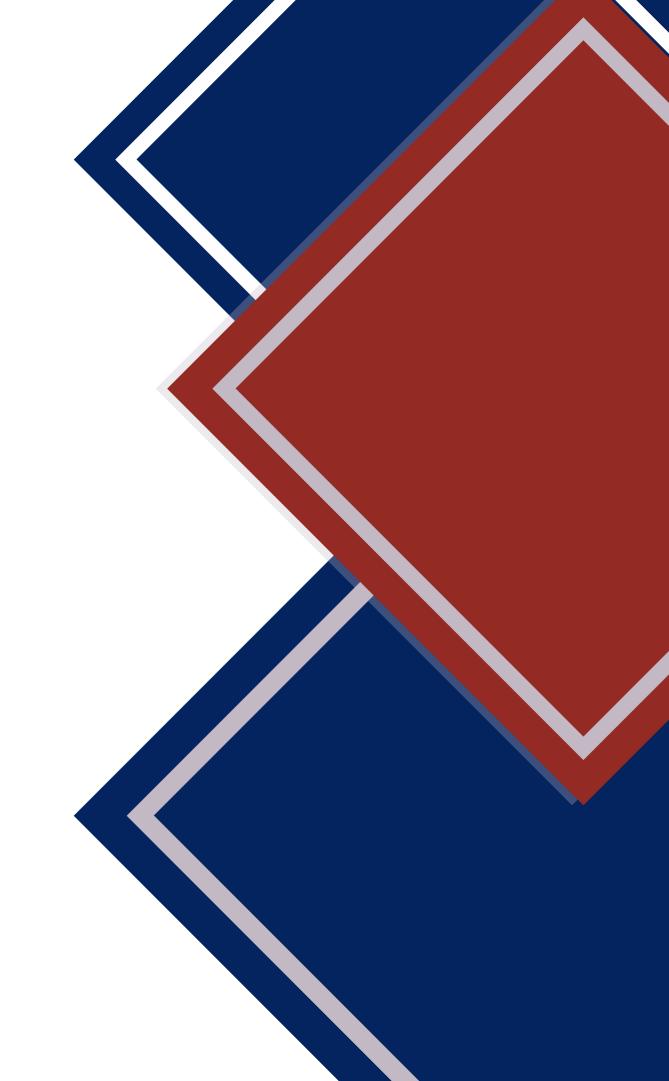
ECOACH AND MFΠΙΔ

UNLOCKING FOOTBALL'S FULL POTENTIAL THROUGH AUTHORITATIVE COACHING DEVELOPMENT

PARTNER PROSPECTUS 2023-2024



WELCOME TO COACH AND COORDINATOR MEDIA

In 2017, we plugged in our microphone for the first time. And in less than seven years, Coach and Coordinator Podcast has earned over 10 million downloads and ranks in the top 3% of all podcasts, according to Chartable.

In this golden age of audio content, any hobbyist with an Internet connection can buy a \$10 mic and title themselves a "podcaster." But it takes a business to support the daily habit of content creation, and it takes commitment to the schematic and emotional needs of the coaching profession to attain an audience of 10 million-plus.

> We are a proven platform and growing brand. And we invite you to connect with our engaged audience and partner with us to amplify your success stories.

> > In service to The 10% Coach,

KEITH GRABOWSKI CHIEF EXECUTIVE OFFICER



Contact: Jared Frank | (330) 904-0442 | jared@coachandcoordinator.com | www.CoachandCoordinator.com

DURATION: 30 MINUTES

NUMBER OF EPISODES: 200 PER YEAR

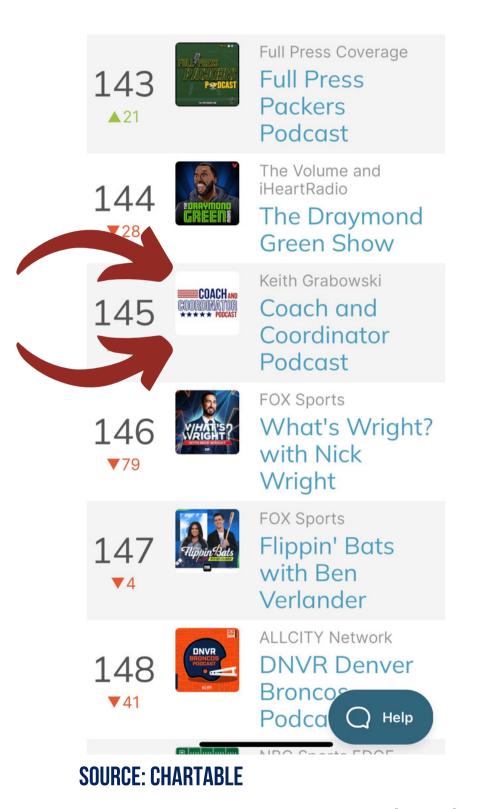
PROJECTED 2024 DOWNLOADS: 1.5 MILLION

REACH: 50 STATES AND 43 COUNTRIES

EMAIL DATABASE: 20,000 COACHES

TARGET DEMOGRAPHIC: MALE, AGES 18-45

PODCAST SUCCESS

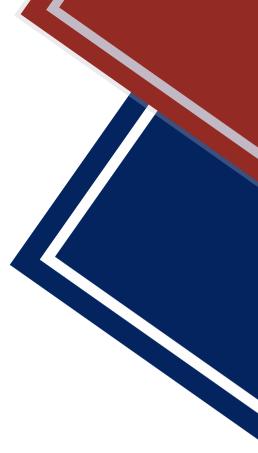


You are probably familiar with the *Billboard* charts, which tabulate the weekly popularity of songs and albums in the United States and across the globe.

The podcast equivalent of those music charts are published weekly by <u>Chartable</u>, which uses measurements certified by the Interactive Advertising Bureau (IAB) – the industry's leading authority on podcast analytics.

Coach and Coordinator Podcast was consistently ranked as a top podcast in 2023, reaching as high as #145 in the saturated sports category, putting it in the top 3% of all podcasts in terms of audience size.

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CONTRACT BUDGET TO PODCASTS

CONSIDER THAT*:

- Podcasting continues to be one of the fastest growing digital channels, growing twice as fast as the total internet ad market.
- Podcasting (+11%) posts **a higher growth rate** than social media (4%) and paid search (8%).
- Sports is **the top podcast content genre**, earning 15% of all podcast ad revenue.
- Podcast ad revenues are projected to be **\$3.25B in 2024**, representing only ~1% of total digital ad spending.

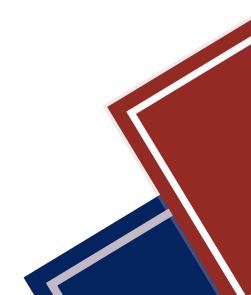
So while the medium has exploded in recent years, podcast advertising is still in its early days and a place to stand out.

*ACCORDING TO INTERACTIVE ADVERTISING BUREAU (IAB)'S PODCAST ADVERTISING REVENUE STUDY. <u>CLICK HERE</u> TO READ THE FULL REPORT.









CORDINATOR

We are the most trusted clearinghouse of information for high school and college football coaches. When partnering with us, you enjoy the benefits of:

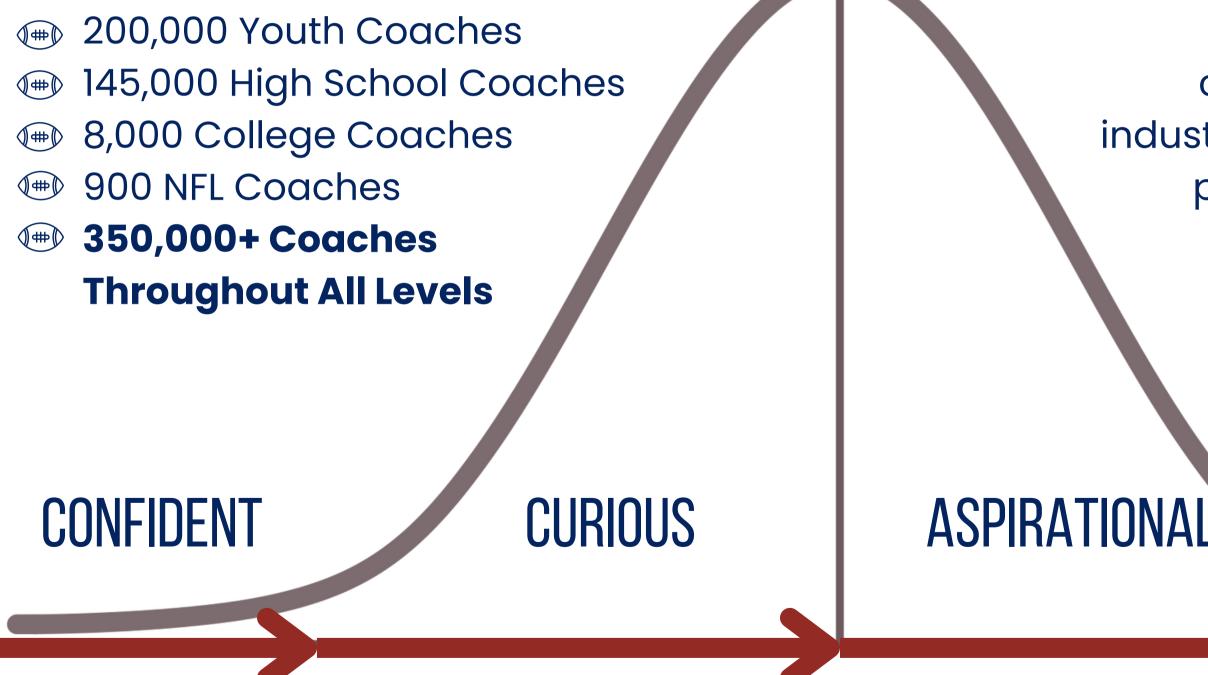
- Reputation and Repetition: We create unique opportunities to consistently activate our audience with expert coaches and innovative leaders to bolster influence in the marketplace.
- (**IFFN Right Coach, Right Place, Right Time:** We provide partners with marketing campaigns that reach coaches in targeted geographies at the time best fitting to their marketing objectives.
- (Imposition Integrated Marketing: We place partner content in all channels, including audio, video, social media, and email to optimize engagement with high school and college football coaches.

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CCTARGET MARKETS

PRIMARY MARKETS:



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We target the top 10% of coaching talent and those industry participants across the profession's bell curve who aspire to be a 10% Coach.

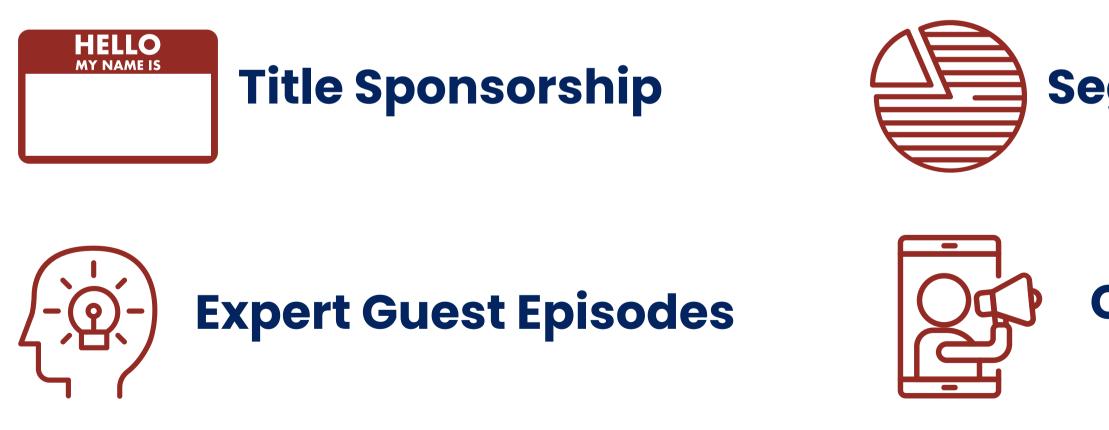
10% COACH

AD READS AND MUCH MORE

We don't just sell ads. We sell access to our audience through our stories.

A relationship with Coach and Coordinator is not a transaction. It is a true partnership, in which you are treated as a member of our community.

Opportunities to integrate your company into our content and community of coaches include, but are not limited to:



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Segment Sponsorship

Community Engagement

C PARTNERSHIP TIERS

As a Coach and Coordinator partner, your company is entitled to the following benefits:

STARTER – CALL FOR PRICING

 Host Ad Reads: 100,000 Impressions **Guaranteed***

OR

• One, 30-Minute Episode Collaboration

Includes:

• Membership for One Employee

PREMIUM – CALL FOR PRICING ELITE – CALL FOR PRICING All the benefits of Premium, plus: Host Ad Reads: 250,000 Impressions • Agency Services: Copywriting and Call-**Guaranteed* To-Action Consulting** Vendor Certification: 10% Toolkit • One, 30-Minute Episode Collaboration • One, Six-Episode Series Collaboration with 2,500 Downloads Guaranteed* • One Series Companion Ebook • Membership for Ten Employees and Ten Customers **Social Media and Email** • One Focus Group with Coach and **Coordinator Board of Advisors** • Option to acquire category exclusively, title sponsorship, and more benefits for additional charges. Contact us for more **Five Customers** information.

- Host Ad Reads: 100,000 Impressions **Guaranteed***

- One Episode Companion Article
- Episode and Article Distribution on
- Backlinks and Company Description **Published in Episode Show Notes**
- Data Share
- Membership for Five Employees and

PREMIUM CASE STUDY: MODERN FOOTBALL



Read the Companion Article

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Objective: Modern Football partnered with Coach and Coordinator to increase user awareness for its analytics software.

Results: After six weeks, Coach and

Coordinator delivered success by:

- 1. Producing **2,819 episode downloads** from
- 2,501 unique listeners.
- 2. Delivering 100,031 ad impressions from
 - 15,587 unique listeners.
- 3. Sharing data, including top-ten
 - designated market areas.

CCEELITE CASE STUDY: R4





GUEST HOST DUB MADDOX - OFFENSIVE COORDINATOR, UNION HS, CREATOR OF R4

Listen to All Episodes in the **Accelerate Everything Series**

Objective: R4 partnered with Coach and Coordinator to increase user awareness for its training system and products, while positioning its creator as a subject matter expert in the coaching profession.

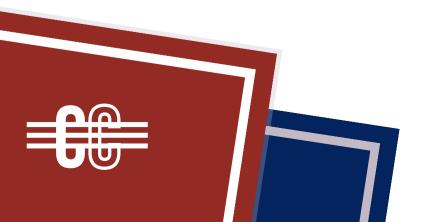
Results: Coach and Coordinator delivered success by: 1. Producing a multi-episode series around mutually agreeable topics and themes. 2. Earning **25,011 aggregate downloads**. 3. Generating 409,734 Twitter impressions.

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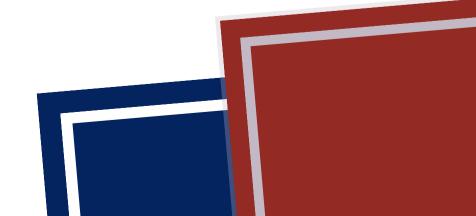
SENIOR LEADERSHIP











BOARD OF ADVISORS

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Plus:



Vince DiGaetano, Assist. Coach, Fordham University – Tackling Expert Scott Peters, Assist. OL Coach, Cleveland Browns – Blocking Expert

CONTACT

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